

THE INDO-ESTONIA BUSINESS COUNCIL EDITION

TALLINN

Engineering & Advanced Manufacturing Mission 2026

IEBC

MSME | Engineering

Delegation visit to Estonia

Sep 24–30, 2026

REGISTER BY 3 SEPTEMBER

WWW.IEBC.EE



INDO-ESTONIA
BUSINESS COUNCIL
BRIDGING ECONOMIES • BUILDING FUTURES



CHAPTER ONE

The Gateway to Europe

A business & technology mission into Estonia's industrial and innovation ecosystem

The mission connects Indian MSMEs and engineering companies with Estonia's industrial, technology, innovation and investment ecosystem. Major events in Tallinn during the delegation dates serve as strategic anchor engagements, the remainder is built around curated business meetings, company visits and institutional interactions.

From B2B matchmaking and factory floors to Industry 4.0, defence and dual-use technology, clean industry, product design and academic R&D, seven days composed like a single, seamless itinerary.



The Estonian countryside, calm, precise, quietly industrial.

No. 1

GATEWAY TO EUROPE

Estonia, your gateway to EU markets

No. 2

INDIAN MEALS

Indian meals shall be provided (dinner)

No. 3

REGISTER BY

3 September 2026 · balance & documents by 5 September

B2B matchmaking

Industrial & factory visits

Industry 4.0 exposure

Technology cooperation

Academic & R&D engagement

Defence & dual-use exposure

Clean industry & energy

Design & product development



"Seven days. One ecosystem.
Every meeting curated."

Who Should Join

The programme is particularly suited to Indian companies operating in -

I. **ENGINEERING & MANUFACTURING**

Precision engineering, machine building, industrial machinery, components, metalworking, fabrication, OEM/ODM

II. **ELECTRICAL & ELECTRONICS**

Power electronics, electrical equipment, embedded systems, sensors, industrial electronics, energy systems

III. **AUTOMATION & ADVANCED MFG.**

Industrial automation, robotics, AI-enabled manufacturing, machine vision, smart factories, Industry 4.0 / 5.0

IV. **ENERGY & CLEAN TECHNOLOGY**

Renewable energy, energy efficiency, energy storage, clean manufacturing, resource efficiency

V. **DEFENCE & DUAL-USE**

Drones and UAVs, autonomous systems, electronics, communications, mobility, precision components, robotics

VI. **MARITIME & MOBILITY**

Marine engineering, shipbuilding, maritime components, ports and logistics, industrial mobility



The Investment

Indicative estimates for planning:
flights, stay, visa, calendar.



ESTIMATED PACKAGE PER
PARTICIPANT

€3,500

approx. INR 3,90,939.50

€500 registration + €3,000 balance

Subject to finalisation of airfares,
accommodation, exchange rates, visa-related
charges and programme requirements.

REGISTRATION FEE

€500

Part of the €3,500 package, non-
refundable once registration is
confirmed

REGISTRATION
CLOSES

**3 September
2026**

€500 registration
fee payable

BALANCE &
DOCUMENTS

**5
September
2026**

€3,000
balance &
documents
due

50%

DELEGATE
PRIVILEGE

EXCLUSIVE TO REGISTERED DELEGATES

50% off IEBC Membership

Every registered delegate is entitled to a 50% concession
on IEBC membership.

~~€1,000~~

€500

What shapes the final cost

Confirmed once bookings, quotations and rates are locked in

01 Participant numbers	02 Flight bookings & prevailing airfares	03 Hotel category & rooming
04 Visa & documentation	05 Local transportation	06 Meals & hosted networking
07 Industrial & institutional visits	08 Conference & event fees	09 Other programme expenses

The Fine Print

Registration, payment & cancellation: read before you book

01 EXISTING SCHENGEN VISA HOLDERS

Participants holding a valid Schengen visa will not be charged the applicable visa fee through IEBC. The corresponding amount is deducted from the payable amount, subject to submission of valid visa proof.

02 CANCELLATION & WITHDRAWAL

Cancellation or withdrawal requests may be submitted up to **8 September 2026**, subject to mutual agreement with IEBC. The €500 registration fee remains non-refundable.

03 INDICATIVE COSTS

All costs are indicative and may vary with airfare, accommodation, exchange rates, visa requirements and vendor quotations. Final payable amounts are confirmed upon finalisation of arrangements; figures here are not final quotations.

Register by **3 September** · balance & documents by **5 September 2026**



REGISTRATION · PAYMENT ·
VISAS

Paperwork and payments, curated
end to end.



Seven Days in Tallinn

A medieval capital, wired for deep tech.

Day 1 THU 24 SEP

DEFENCE EXPO & PORT TOURS

Delegates arrive in Tallinn and register for the Tallinn Defence Expo at the Creative Hub (Kultuurikatel), a converted power plant. The expo (11:00–18:00) features Estonian and Nordic defence and dual-use technologies, with on-site B2B matchmaking and companies in robotics, electronics and precision manufacturing. In the afternoon, the delegation joins the International Maritime Conference pre-conference tour: Port of Tallinn and Tallink Group facilities, followed by a networking reception.

09:30–12:00	Opening of Tallinn Defence Expo: exhibitor tours; B2B meetings with defence clusters (electronics, drones, robotics).
13:00–16:00	Guided tours of Tallink cruise ships and Port of Tallinn terminals.
EVENING	Welcome dinner with Estonian defence & A&D industry leaders (optional).

Day 2 FRI 25 SEP

CLEAN INDUSTRY CONFERENCE & TECH SESSIONS

The day is devoted to energy and industry conferences. Delegates attend "Clean Industry for Security & Competitiveness" (09:00–15:00) at the Estonian National Library: policymakers, clean-tech developers and industrial firms on renewable energy, resource efficiency and financing of industrial decarbonisation. In parallel, delegates may visit sessions of IEEE PEMC 2026 (TalTech) on power electronics R&D.

09:00–15:00	Clean Industry seminar: clean manufacturing, EU Green Deal, industrial innovation.
OPTION	IEEE PEMC keynotes or exhibit-hall tours (Tallinn University of Technology).
LATE PM	Sector briefings with Estonian Renewable Energy Association or Cleantech Estonia.
EVENING	Informal meeting with the Indian business association in Estonia (e.g. Estonian-Indian Chamber).



DAYS 3–4 · CULTURE & CONNECTIONS

Winding cobblestones, city walls, Toompea Castle at dusk.

Old Town, Tallinn

Day 3 SAT 26 SEP

CULTURAL PROGRAMME & NETWORKING

With no major business events, delegates enjoy Tallinn's cultural highlights. A guided tour of Tallinn Old Town, a complete medieval Hanseatic city and UNESCO World Heritage site, is arranged: winding cobblestone streets, city walls, Toompea Castle and churches provide context on Estonia's heritage. Optional visits include the Estonian Open Air Museum or Seaplane Harbour.

MORNING	Walking tour of Old Town (UNESCO site).
AFTERNOON	Free for cultural visits (Kadriorg Art Museum, Kalamaja neighbourhood) or one-on-one meetings.
EVENING	Group dinner with traditional Estonian cuisine to foster rapport.

Day 4 SUN 27 SEP

INDUSTRY ASSOCIATIONS & OPTIONAL VISITS

Return to business focus. Morning meetings are arranged with Estonian industry and trade associations (e.g. Confederation of Estonian Industries, defence clusters) to discuss sectoral cooperation. Delegates can tour a local engineering or manufacturing facility: a tech campus (TalTech Mektory) or an advanced component plant. The afternoon is reserved for follow-up B2B talks.

09:00–12:00	Meetings with Enterprise Estonia (EAS) and sectoral associations on Indo-Estonian partnerships.
AFTERNOON	Factory visit (precision engineering firm) or TalTech lab tour (robotics, clean energy).
EVENING	Informal networking event or local tech meetup (optional).



Day 5 MON 28 SEP

ENGINEERING SITE VISITS & DESIGN FESTIVAL

The morning is dedicated to targeted factory and tech tours: a high-tech plant (e.g. a battery or mechatronics production site) or an innovation hub. In the afternoon, delegates join the opening of the Tallinn Design Festival at Põhjala Factory, a former rubber plant, with nearly 50 design exhibitions and an international conference on the "Future of Product Design".

MORNING	Guided visits to Estonian manufacturers (advanced electronics, green-tech); meetings with R&D heads.
14:00-18:00	Tallinn Design Festival exhibitions at Põhjala Factory; opening talks on design and technology.
EVENING	Festival networking event or gala: meet designers and engineers.

Day 6 TUE 29 SEP

B2B MATCHMAKING & INNOVATION ECOSYSTEM

Focus shifts to one-on-one business meetings. Using Enterprise Estonia's matchmaking platform, delegates meet Estonian SMEs and R&D institutes aligned with their interests. A visit to Tallinn Science Park Tehnopol and the TalTech campus is arranged: Tehnopol hosts 200+ high-tech companies in deep-tech, dual-use and energy, while TalTech's Mektory Innovation Centre connects industry with academia.

09:00-12:00	Pre-arranged B2B meetings at Tehnopol (Tallinn Science Park); startup demo centres.
13:00-16:00	Tour of TalTech, innovation labs, maker spaces, Biorobotics Centre.
EVENING	Informal debrief with trade attaché on collaboration and follow-up steps.





Day 7 WED 30 SEP

FINAL MEETINGS & DEPARTURE

Wrap-up of any remaining business. Morning slots allow final B2B meetings or contract signings. A brief meeting at the Indian Embassy or with Tallinn's chamber may be scheduled for farewells. Delegates depart Estonia in the evening or the following day.

MORNING Concluding meeting (e.g. with the Indo-Estonia Business Council); exchange of contacts.

AFTERNOON Transfers to airport; delegation departs Estonia.



EVERY EVENING OF THE MISSION

The Indian Table

Indian meals shall be provided at dinner: home flavours, served in the heart of the Baltics.

YOUR ESTONIAN JOURNEY BEGINS

See you in Tallinn.

Estonia, your gateway to EU markets

The September Calendar

Strategic anchor engagements woven through the mission

22–24 Sep	Tallinn Defence Expo 2026 · defence, engineering & dual-use technology
23–25 Sep	IEEE PEMC 2026 · power electronics, electrical engineering, automation
24–25 Sep	International Maritime Conference · maritime engineering & industrial technology
25 Sep	Clean Industry for Security & Competitiveness · clean industry & energy transformation
28 Sep–4 Oct	Tallinn Design Festival · product development, design & innovation

Register by 3 September 2026WWW.IEBC.EE

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(EUROPEAN UNION)