

Top Products Exported from India to Estonia

BASED ON DGFT TRADESTAT EXPORT DATA · LATEST AVAILABLE YEAR 2024-26

EXECUTIVE SUMMARY

India's exports to Estonia are heavily concentrated in engineering products, industrial machinery, electrical equipment, chemicals, pharmaceuticals and specialized manufacturing inputs. While agricultural and food products are also exported, they represent a smaller share of the overall trade volume.

The data demonstrates strong opportunities for collaboration between Indian manufacturers, exporters and Estonian importers in industrial, technology, healthcare and specialty chemical sectors.

TOP 50 PRODUCTS EXPORTED FROM INDIA TO ESTONIA

#	PRODUCT CATEGORY	#	PRODUCT CATEGORY
1	Parts for electrical generators and power equipment	26	Tobacco extracts and essences
2	Specialty chemical compounds (amino sulphonic chemicals)	27	Instant coffee
3	Industrial electrical equipment	28	Coffee extracts and concentrates
4	AC generators (alternators)	29	Coffee beans
5	Inorganic metal oxides and hydroxides	30	Black tea
6	Crushing and grinding machinery for minerals	31	Green tea
7	Activated carbon	32	Basmati rice
8	Iron and steel manufactured products	33	Rice products
9	Electrical control equipment parts	34	Preserved cucumbers and gherkins
10	Parts for mineral processing machinery	35	Preserved vegetables
11	Insulated electrical cables and conductors	36	Mango products and preparations
12	Industrial machinery components	37	Mango juice
13	Industrial pumps and related equipment	38	Groundnut products
14	Chemical intermediates	39	Sesame seeds
15	Pharmaceutical ingredients	40	Psyllium husk (Isabgol)
16	Generic medicines and healthcare products	41	Guar gum
17	Ayurvedic medicinal products	42	Plant extracts and herbal products
18	Veterinary pharmaceutical products	43	Vegetable waxes
19	Anti-cancer medicines	44	Sugar confectionery and sweets
20	Industrial organic chemicals	45	Chocolate products
21	Specialty pharmaceutical compounds	46	Animal feed products
22	Carbon black	47	Shrimp and seafood products
23	Kaolin (China clay)	48	Dehydrated onions
24	Industrial stone and mineral products	49	Garlic powder and spice products
25	Tobacco products	50	Specialty food preparations and seasonings

MAJOR EXPORT SECTORS

1. Engineering & Industrial Machinery

- ◆ Crushing and grinding machinery
- ◆ Industrial machinery parts
- ◆ Power generation equipment
- ◆ Mechanical components
- ◆ Processing machinery

Currently one of the strongest areas of India-Estonia trade.

2. Electrical Equipment

- ◆ Electrical generators
- ◆ Generator parts
- ◆ Control equipment
- ◆ Insulated cables
- ◆ Electrical components

Among the highest-value export categories.

3. Chemicals & Specialty Chemicals

- ◆ Industrial chemicals
- ◆ Inorganic chemicals
- ◆ Organic chemical compounds
- ◆ Activated carbon
- ◆ Chemical intermediates

One of the fastest-growing export segments.

4. Pharmaceuticals & Healthcare

- ◆ Generic medicines
- ◆ Pharmaceutical ingredients
- ◆ Veterinary medicines
- ◆ Anti-cancer drugs
- ◆ Ayurvedic products
- ◆ Nutritional supplements

5. Metals & Industrial Materials

- ◆ Iron and steel products
- ◆ Cast metal products
- ◆ Carbon black
- ◆ Kaolin clay
- ◆ Industrial minerals

6. Food & Agricultural Products

- ◆ Coffee & tea
- ◆ Basmati rice
- ◆ Preserved vegetables & gherkins
- ◆ Sesame seeds & psyllium husk
- ◆ Shrimp & plant extracts

KEY TRADE INSIGHTS

- ◆ Engineering products, machinery, electrical equipment and chemicals dominate India's exports to Estonia.
- ◆ Estonia imports far more industrial products from India than consumer goods.
- ◆ Pharmaceutical exports are showing strong growth potential.
- ◆ Food and agricultural products remain important niche sectors.
- ◆ Opportunities exist for expanding cooperation in manufacturing, clean technology, healthcare, industrial machinery and specialty chemicals.

Indo-Estonia Business Council (IEBC) is registered as a Non-profit association at Estonia (European Union) 